Mamikos witnesses 31% Higher Click Through Rates with Mobile Push Notification Templates

31% Higher Push Notification CTR **35%** More booking confirmations

About Mamikos

Mamikos makes finding & booking long-stay accommodations easy & safe for its users. Over 2 million users use the Mamikos app to check out accommodations, view photos, contact owners, complete bookings, and even pay their rent & bills. Mamikos also provides services for property owners who need help managing their property.

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"By using Push Templates, our Push Notifications are far more interesting since we can customize the background and font colors to stand out from other apps' Push Notifications. This, of course, helps increase the CTRs."

Jonathan Gozali, Digital Marketing Manager, Mamikos

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"When you want to uplift engagement with least effort from the development team, Moengage Push Template is the answer"

Shavira Adeva, Associate Product Manager, Mamikos

The Problem

Connecting accommodation seekers with owners (high occupancy with a high average length of stay) is critical to Mamikos' success as a hospitality app. To do this, the brand relies heavily on Push Notifications. Notification alerts for activities like accommodation availability status, changes in rent, accommodations recommendations, owner messages, etc., form the backbone of Mamikos's engagement strategy. But, in a world where users' devices are crowded with multiple notifications, how can businesses achieve higher engagement for their notifications? Mamikos was on the lookout for new ways or practices they could apply to make their notifications stand out and improve their campaigns' performances.

MoEngage Solution

Push Templates by MoEngage help marketers craft & deploy beautiful-looking notifications within minutes with zero code—to stand out & grab users' attention. By simply selecting a template, and with the help of a WYSIWYG editor, marketers can customize notification elements, like changing the background and font colors, applying text styles, adding carousels and action buttons, etc., to make the notification attractive enough to catch the user's attention in the overcrowded notification tray.

Push Templates for Mamikos

Push Templates seemed to be the pertinent remedy to tackle Mamikos' notification struggles, and the team was keen on trying it out. The Mamikos team created 'template' notifications by stylizing the background, text color, font effects, etc. To test the new approach & evaluate its efficacy accurately, they used the A/B test feature of MoEngage to send the Stylized Push Notification to one set of users, and the Generic Push Notification to another set in the same segment. The results were simply astounding, and the team had finally made a breakthrough.

Products Used



Push Notification Templates

Craft beautiful notifications in minutes using no-code templates.



RFM Segmentation

Create nuanced segments based on recency, frequency, and monetary value of customer transactions.



Smart Recommendations

Build personalized experiences by driving most relevant product recommendations.

The Result

Notification alerts for booking activities, such as availability, rent changes, and more, formed the backbone of Mamikos's engagement. With their success heavily reliant on push, the team leveraged MoEngage's Push Templates to make their notifications stand out. MoEngage helped the team deploy beautiful-looking notifications within minutes with zero code. After template selection, the team could customize notifications using an editor and make the notifications attractive enough to catch customer attention in the overcrowded notification tray. Using MoEngage's A/B test feature, the team tested the efficacy of this approach by sending the stylized push notification to one set of customers and the generic push notification to another set in the same segment. This resulted in higher engagement, increased CTRs, more app opens, and more bookings. • 31% boost in <u>Push</u> Notifications CTR • 35% increase in booking completions

About MoEngage

MoEngage is the Middle East's #1 Customer Data and Engagement Platform (CDEP), most trusted by over 1,350 global consumer brands, including Galadari Brothers, DP World, Homzmart, Alsaif Gallery, Azadea, Botim, Gathern, Jazeera Airways, Mobily Pay, The ENTERTAINER, Othaim Markets, Seera Group, BFL, Apparel Group, Telda, Riva Fashion. MoEngage combines data from multiple sources to help brands gain a 360-degree view of their customers.

For over a decade, consumer brands in 60+ countries have been using MoEngage to power digital experiences for over a billion monthly customers. With offices in 15 countries, MoEngage is backed by Goldman Sachs Asset Management, B Capital, Steadview Capital, Multiples Private Equity, Eight Roads, F-Prime Capital, Matrix Partners, Ventureast, and Helion Ventures.

MoEngage was the only vendor to be named a Customers' Choice Vendor in the Gartner Peer Insights[™] Voice of the Customer: Email Marketing Report 2025, Contender in The Forrester Wave[™]: Real-Time Interaction Management, Q1 2024 report, and Strong Performer in The Forrester Wave[™] 2023 report. MoEngage was also featured as a Leader in the IDC MarketScape: Worldwide Omni-Channel Marketing Platforms for B2C Enterprises 2023.

To learn more, visit <u>www.moengage.com.</u>